



Kingston Tennis Club

P.O Box 621
Kingston, Ontario
K7L 4X4

(613) 542-2467

March 1, 1991

Dear Member (or Friend) of the K.T.C.

Thanks to you, the 1990 season was our most successful in recent years. Our membership of 473 (representing almost 300 households) was the highest it's been since 1983. The club showed a solid profit after five consecutive years of losses.

The crisis we have been facing with our landlord, Queen's, has not gone away, however. It has merely been forestalled by our show of strength (and our ability to pay higher rent). The pressure is still on from Queen's, and their message is simple. Pay still higher "market value" rents. Or else. They have made clear to us that their objective is still to sell the Napier Street property and move us to West Campus. A Principal's committee has been formed by Queen's to explore this option.

If you do not favour this option, if you wish to see the K.T.C. survive on Napier Street, your continuing support of the club is essential. Once again we're not asking for donations. We're simply asking you to join -- and join now -- at rates which are more than reasonable. Even if you don't play a lot of tennis, if you consider the Kingston Tennis Club an enhancement to your neighborhood and your community, we encourage you to buy a membership.

While this summer is guaranteed, our new lease expires at the end of this year, and the crunch may well come again at that time. The more members we have, the stronger our bargaining position will be. It is important to demonstrate to Queen's that last summer was not a fluke, a blip in a downward trend, but rather an indication of strong, ongoing interest in keeping the K.T.C. alive and thriving.

While our financial picture has improved, one good season is no reason for complacency. This summer we face a hefty rent increase (from \$10,500 to

\$14,000) as well as significant increases in taxes and other expenses. We need your memberships.

As an incentive to join early -- we are once again offering a special pre-season discount. Until April 1 all memberships are available at last year's rates -- with no increase except the G.S.T. (After April 1 rates will increase by approximately 15%.)

MEMBERSHIP FEES FOR 1991 SEASON:

		<u>Before April 1</u>	<u>After April 1</u>
	(1990 Fee)		(including GST)
FAMILY	300 + 7% =	\$321	\$350
COUPLE	225 + 7% =	\$240	\$260
ADULT	150 + 7% =	\$160	\$175
STUDENT	100 + 7% =	\$107	\$115
JUNIOR	80 + 7% =	\$85	\$ 90

As always we have tried to keep fees as low as reality permits in order to make the club accessible to as broad-based a membership as possible. While this mailing is directed to past members, others may take advantage of the pre-season discount as well. So tell your friends. Tell complete strangers. Everyone is welcome. Last year our early membership drive attracted 237 members and we hope to top that this year.

A membership form is enclosed. Please join now. Your support is essential to our club's continued existence.

Yours truly,



Doug Bowie
President

P.S. Any juniors, students (or others) interested in a steward position at the club this summer should apply to Sue Young, P.O. Box 621, K7L 4X4 before March 15.

KINGSTON TENNIS CLUB

MEMBERSHIP APPLICATION

Please complete and return to: Kingston Tennis Club, Box 621, Kingston, K7L 4X4 (with payment; NO POST DATED CHEQUES PLEASE)

NAME (Please print)	SEX	BIRTHDATE/AGE (JUNIORS ONLY)	AMOUNT
<u>FAMILY MEMBERSHIP</u>			
1. _____	_____	_____	_____
2. _____	_____	_____	_____
3. _____	_____	_____	_____
4. _____	_____	_____	_____
<u>COUPLE</u>			
1. _____	_____	_____	_____
2. _____	_____	_____	_____
<u>ADULT</u>			
1. _____	_____	_____	_____
2. _____	_____	_____	_____
<u>JUNIOR</u> (Under 18 as of Jan. 1, 1991) or <u>STUDENT</u>			
1. _____	_____	_____	_____
2. _____	_____	_____	_____
3. _____	_____	_____	_____
TOTAL MEMBERSHIP PAYMENT			_____

ADDRESS: _____
(including postal code)

Home Phone # _____ SIGNATURE _____

Work Phone # _____ MEMBERSHIP FEES FOR 1991 SEASON:

PLEASE JOIN NOW!!!

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